



Senior Relationship Manager, Commercial Banking

Responsibilities:

- Solicit new commercial banking business and cross sell the Bank products to customers
- Maintain close relationship with customer and provide professional financial solutions to customers
- Prepare and present credit proposal and reports to Senior Management and Credit Committee
- Conduct regular factory/ site visit, promote facilities utilization and perform credit monitoring
- Coach and supervise Assistant Relationship Manager on daily duties
- Perform deposit account opening for corporate and individual customers

Requirements:

- University graduate or above
- Minimum 5 years of commercial banking experience
- Good communication and presentation skills
- Candidate with less experience will be considered for the position of 'Relationship Manager'