



**Personal Banking Manager / Senior Personal Banking Manager,
Channel & Wealth Management**

Responsibilities:

- Develop & maintain new business in deposit and fee related activities.
- Achieve various business goals assigned by the Branch Manager through delivery of professional service
- Provide back-up support to branch operations from time to time
- Acquire new customer through localized promotional activities
- Generate fee income through the selling of non-investment linked insurance products for PBM working in “General Banking” area

Requirements:

- Diploma or degree holder in relevant disciplines is preferable
- 1 - 2 years' experience in financial industry preferably with branch exposure
- Experience in retail banking products with effective communication skill
- Pass in HKSI Licensing Examinations and fulfill registration requirements for Relevant Individual (RI) & Technical Representation (TR)
- Understand relevant policies and procedures of the Bank as well as regulatory requirements
- Good communication skills
- Proficiency in English and Mandarin
- Good PC knowledge