



### **Relationship Manager, Channel & Wealth Management**

#### **Responsibilities:**

- Develop & maintain new business in retail banking products and fee related activities.
- Achieve various business goals assigned by the Branch Manager through delivery of professional service
- Provide back-up support to branch operations from time to time
- Acquire new customer through localized promotion activities
- Generate fee income through the selling of non-investment linked insurance products for Relationship Manager stationed at “General Banking” area
- Generate fee income through the selling of insurance or investment products for Relationship Manager stationed at “Investment Corner”.

#### **Requirements:**

- Diploma or degree holder in relevant disciplines is preferable
- 1 - 2 years experience in financial industry preferably with branch exposure
- Fulfill Relevant Individual (RI) & Technical Representation (TR) requirement
- Experience in retail banking products with effective communication skill
- Proficiency in English and Mandarin
- PC knowledge
- Understand relevant policies and procedures of the Bank as well as regulatory requirements
- Compliance to internal guideline / regulatory requirement

Attractive salary will be offered to the right candidates.